B19043 Attachment C Pricing Sheet

			CITY OF DOVER FIELDS/PROGRAM				OPTIONAL			
			Athletic Field - Low Use	Athletic Field - High Use	City Prop - Low Use	City Prop - High Use	1) As Requested	2) As Requested	3) As Requested	4) As Requested
		Soil Sample:	Yes - 1 per field	Yes - 1 per field	Yes - 1 per field	Yes - 1 per field	Core Aerification	Top Dressing	Grub Treatment	Overseeding
	Description	Est Sq Ft	$ per Season	$ per Season	$ per Season	$ per Season	$ per Round			
1	City Hall	5,800			$ 1,209.39				low application	combination of
2	Public Library	14,200			$ 3,085.65			$ per Acre	$ per 1,000 SF	slice seeding
3a	Upper Henry Law Park	32,200				$ 7,482.80		$ 1,260.00	7.5	& broadcasting
3b	Lower Henry Law Park	84,500				$ 19,636.53			low application	seeding labor
4	Upper Square Central Ave	1,900			$ 1,151.55				$ per 1/2 acre	$ per 10,000 SF
5a	Shaws Lane (2) Ball Fields	72,900	$ 15,841.12						163.35	245
5b	Shaws Lane (3) Soccer Fields	218,655		$ 70,852.20						
5c	Shaws Lane multi Purpose Field	48,000		$ 13,078.97					high application	
6	Woodman Park Ball field	82,000	$ 17,818.54						$ per 1,000 SF	
7	McConnell Center	24,700			$ 5,367.29				7.5	
8	Maglaras Park 2 Ball fields	96,000	$ 20,860.73						high application	
9a	Guppey Park Ball Field	54,000	$ 11,734.16						$ per 1/2 acre	
9b	Pointe Pl - Applevale Ball Field	43,560	$ 9,561.17						163.35	
10	Sullivan Dr Ball field	34,000	$ 9,171.17							
11	Long Hill Park Multi Purpose Field	42,000		$ 13,609.53						
12	Garrison Park Ball Field	30,000	$ 6,518.98							
13	North End Fire Station 262 6th st	26,000			$ 5,649.78					
	Total, per season, per classification =		$ 91,505.87	$ 97,540.70	$ 16,463.66	$ 27,119.33			Grub control price is labor only	

Total for all fields =	$ 232,629.57

1) Aeration is included within the base scope of work, but the City requests pricing for added applications should it so desire based on field conditions and budget availability. Price is requested individually for each field.

2) Not specific to any field. The City requests a unit price for labor and equipment only, to apply compost supplied by the City. This may be an elective option for the City depending on field conditions, use and budget availability.

3) Not specific for any field. Pricing for potential grub control is requested on unit pricing for both 1,000 square and per 1/2 acre. This would only be requested if deemed actually necessarily and vendor would be compensated based on unit pricing and actual measured area treated.

4) Not specific for any field. Pricing for labor only, should the City deem overseeding to be beneficial. All seed material would be procured by City and supplied to successful vendor.

Green Grass
Lawn Care • Tick and Mosquito Control
10 Lafayette Road Unit #2
North Hampton, NH 03862
erik@iwantgreengrass.com
www.iwantgreengrass.com

City of Dover
288 Central Ave
Dover, Nh 03820

26 April, 2019

PROPOSAL FOR ORGANIC TURF TREATMENT:
RFP #B19043,

Attached in this packet is the bid for organic turf treatment services. Our mission is to provide our select clients with the highest quality lawn care possible utilizing only proven methods, top quality products, and excellent customer service. Our degreed, certified professionals will perform the applications of this project to the best of our abilities. Our employees follow the QUEST principles, Quality Unsurpassed Every Single Time, to insure your satisfaction.

I started Green Grass Lawn Care in 1992 after obtaining a Bachelor's Degree in Plant Science from the University of New Hampshire in 1989. I am currently licensed to apply and handle control products in New Hampshire and Massachusetts at the Master and Supervisory Level. I have been in the lawn care and landscaping field for over 32 years and have cared for many of finest lawns in the area. It's likely I am the most qualified person associated with this project. Our company currently has 5 turf professionals at our disposal caring for over 70 million square feet of turf. Our NH license # is NHPC 302. We carry a $2,000,000 insurance policy.

Experience: I have been the Cities turf treatment provider for the better part of the last 16 years. As such I am in a position both as the current contractor and also a city resident that this program is preposterous. While it satisfies the organic aspect of the resolution, it does so at a ridiculous cost. All to satisfy 6 people who have spoken out against the current methods of care. The program doesn't seek out efficiencies in product to reduce labor costs and relies mostly on hope for weed, crabgrass, and grub control. There are also no controls in place to control weeds in the infield sections of the ball fields and no cultural method has been suggested. Currently the lawns look fabulous and that is with a largely organic program that also feeds the soil "System." The hope that weeds and crabgrass will not grow simply because of a change in fertilizer and aeration frequency is, in my opinion, ridiculous as is the notion that we physically weed almost one million square feet of turf. The hope that grubs will not infest the unprotected turf is ridiculous as well. We saw what grubs can do in a very short time in our main cemetery.

Equipment: We are a full lawn care company and will use ride-on spreaders, Kubota mounted spreaders and boom sprayers, 200 gallon tank systems, Jacobsen overseeders and Lesco aerators to complete the application.

Referrences:
Athletic fields/Golf course/Municipal/Commercial properties maintained:

City of Dover: 2005-2007, 2010- current. All municipal properties and recreation department athletic fields.
Contact: City Manager: Mike Joyal 603-516-6000
SigSauer World Headquarters: SigSauer is a global weapons manufacturer. We offer them turf maintenance and care for their Portsmouth headquarters, a 1 million square foot complex.
Contact: Jeff Chierepko 603-610-3000

Town of Wakefield: 2006 – 2009 municipal athletic field complex, all municipal properties
Contact: Green Monster Landscapes: Mark Arsenault 603-387-7885

University of New Hampshire: 2005 – 2009 Kingsbury Hall lawn and landscaping, Murkland Hall walkway construction and turf maintenance after building reconstruction.
Contact: Brenda Whitmore-Project Manager 603-608-9873

License requirements:
There is currently no license necessary for this project but a copy of my license is on file in purchasing and in this package.
Our proof of insurance has not been requested by this bid but is on file with the city.

Other: There was no line item for the soil test charge in the bid. If soil tests are requested, they will be billed as additional.

. If you have any questions, please feel free to call me at 1-800-322-1951.

Sincerely,

Erik Sweetser
President
Sweetser Farms Inc.

VII SELECTION

Consultant selection will include, but are not limited to the following:

- Firm's qualifications
- Experience of the firm and individuals on similar projects
- Qualifications of sub-contractors/sub-consultants, if any
- Understanding of the Project Scope
- Approach for completing the Work
- References from like work experiences
- Proposal Costs
- Commitment to Project timelines
- Any other criteria determined appropriate by the City

CONTACT INFORMATION: Proposer must complete the following: *By signing this proposal form you are attesting to your awareness and agreement with proposal terms and conditions. I certify that I am authorized to sign this form for the Proposer.*

Official Entity Name	Sweetser Farms Inc dba Green Grass Lawn Care	**FOB Information:**	Dover NH
Address:	10 Lafayette Rd #2		
City, State, Zip	North Hampton NH 03862		
Email address:	Erik@IWantGreenGrass.com	**State of Incorporation**	NH
Date:	4/16/19	**SSN or EIN:**	02-0453591
Telephone #:	603-964-6360	**Fax #:**	—
Signature:		**Title:**	President

We, the undersigned have declined to submit a proposal for:

- ☐ *Insufficient time to respond*
- ☐ *We do not offer this product or service*
- ☐ *Our schedule would not permit us to perform*
- ☐ *Unable to meet specifications*
- ☐ *Unable to meet insurance requirements*
- ☐ *Specifications to stringent (explain below)*
- ☐ *Other* _____ NO BID

6-0-6 Renaissance® Premium Fertilizer

Our most popular turf fertilizer. Renaissance® 6-0-6 is a zero phosphorous, plant based, excellent All Purpose Organic Fertilizer. Because most soils contain sufficient amounts of phosphorous for growing turf, 6-0-6 may be used throughout the growing season.

8-1-6 Renaissance® Premium Fertilizer

Renaissance® 8-1-6 is a plant and animal based Organic Fertilizer ideal for new lawn establishment, sodding or over-seeding. The low phosphorous promotes seed germination, stimulates early root development, and supports cell division and growth. 8-1-6 can also be used throughout the season.

8-0-1 Renaissance® Premium Fertilizer

Renaissance® 8-0-1 is a zero phosphorous, plant and animal based Organic Fertilizer for soil not requiring the additional potassium. Offered at a lower price point than our 8-1-6 blend, but with the same nitrogen source.

Other Renaissance® Blends:

4-4-4	Renaissance® Premium Fertilizer
6-0-1	Renaissance® Premium Fertilizer
8-2-6	Renaissance® Premium Fertilizer
11-0-0	Renaissance® Premium Fertilizer
9-0-0	Renaissance® Fertilizer (corn gluten)

Application Rate: 10lb per 1,000 square feet, a 50lb bag covers approx. 5,000sf. Apply every 7-10 weeks during growing season based on use and expectations (3-4 applications for cool season grasses).

Because the nitrogen is water insoluble the nutrients remain in the turf's root zone requiring less nitrogen. In an organic program, when grass clippings are returned, we recommend 2-3 pounds of nitrogen in a growing season.

Packaging: 50lb bags - 40/50lb bags per pallet.

Product Description

Since 1994 Renaissance® All Natural Organic Fertilizers have been used by landscapers, schools, municipalities, golf courses and organic growers. Renaissance® is excellent for use on lawns, playing fields, around schools and golf fairways. There is no contact problem for the applicator and the area can be used immediately after application.

PJC's Renaissance® All Natural Organic Fertilizers comply with the USDA National Organic Program (NOP) standards, have OMRI listed blends, have been approved for use by Bay State and MOSA organic certifiers and are on the USDA Bio Preferred Product list. Renaissance® fertilizers have been tested in independent studies at Iowa State University to ensure quality control and have consistently demonstrated superior performance over the years.

Features / Benefits

- All Natural Inputs: Plant and animal protein-amino acid based. No urea, sludge or manure.
- Zero and Low phosphorous formulations.
- Granular - easy to apply with a broadcast spreader.
- Water insoluble nitrogen (WIN), slow release, consistent growth - no burning.
- Releases in 5-7 days when soil temperatures >50°.
- When used properly does not leach or run off and is safe for people, pets and the environment.

Nutrient Source: Soybean meal, Feather meal, and Potassium Sulfate.
Micro Nutrients (all less than 1%): Sulfur, Calcium, Magnesium, Iron, Chloride, Zinc, Copper, Manganese

Nutrient Function (N-P-K):

Nitrogen (N) promotes leaf and stem growth, essential to chlorophyll production, gives lush green color.

Phosphorous (P): stimulates seed germination, promotes root development, and supports cell division and growth.

Potassium (K) vital in chlorophyll, starch and protein production, water regulation and turf respiration. Linked to improved stress tolerance, cold and wear.

PJC ALL NATURAL *turf products*

PJC Organic Products & Programs
252 Dodge Road, Rowley MA 01969
978-432-1019, info@organicfertilizer.com
www.pjcorganic.com

Neptune's Harvest

Guaranteed Analysis

Total Nitrogen (N).....2%
0.5% Water Insoluble Nitrogen
1.5% Water Soluble Nitrogen
Soluble Potash (K_2O).....2%

Derived From: Hydrolyzed Fish & Phosphoric Acid (used as a stabilizer) and Seaweed & Potassium Hydroxide (used as an aquatic plant extract), and Molasses.

ALSO CONTAINS NON PLANT FOOD INGREDIENTS:
2.2% Humic Acid (derived from Leonardite)
0.5% Yucca Extract (derived from Yucca Schidigera)

Neptune's Harvest Turf Formula is specifically designed for use on turf grass. It will provide necessary nutrients for tolerating environmental conditions such as high temperature and drought while offering improved vigor, color and root-density.

Made with fresh North Atlantic fish and seaweed, we recommend using **Neptune's Harvest Turf Formula** for all of your outdoor needs.

Ocean Crest Seafoods, Inc. (F1249)
88 Commercial Street
Gloucester, MA 01930
© Copyright 1994 (SJP)
Neptune's Harvest is a registered trademark of Ocean Crest Seafoods, Inc.

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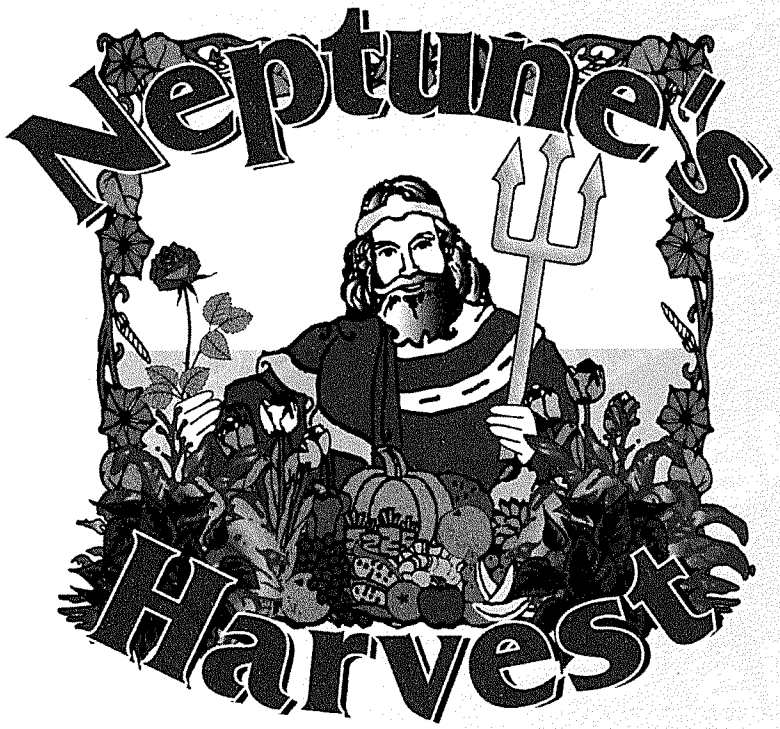

TURF FORMULA
2 - 0 - 2

55 GALLONS (490 Lbs.) (222.26 Kg)
275 GALLONS (2,448 Lbs.) (1,110.39 Kg)

Neptune's Harvest Turf Formula

This product is intended for lawns, recent repairs and reseeding. It may also be used for flowers and vegetables.

Directions: Mix thoroughly before using. Prepare for one application only. **Do Not Store Diluted Fertilizer.**

Density = 9.75 Lbs/gallon

For commercial application rates go to:

www.neptunesharvest.com

or call: 800-259-4769

Do not apply near water, storm drains, or drainage ditches and if heavy rain is expected. If applying this product to your lawn/garden, sweep any product that lands on the driveway, sidewalk, or street back onto your lawn/garden.

As Required By Law.
Information regarding the contents and levels of metals in this product is available on the internet at:
http://www.aapfco.org/metals.htm

T

Solu-Cal PLUS

Guaranteed Analysis

Total Calcium (Ca)	36.00%
Total Magnesium (Mg)	0.3%
Calcium Carbonate ($CaCO_3$)	95.00%
Magnesium Carbonate ($MgCO_3$)	0.9%
Calcium Carbonate Equivalent (CCE)	91.00%
Effective Neutralizing Value (ENV)	88.27%
Maximum Moisture Content	1.0%

Derived from calcitic limestone.

FL: This product requires 1978 lbs. to be equal to 1 ton of standard liming material.
NC: 2198 pounds of this material equals 1 ton of standard liming material.
MN: 1765.76 lbs. ENP per ton
MS: RNV = 91%
OH: ENP = 1765.76 lbs. per ton
OK: ECCE = 88.73%
OR Lime Score: 90
TN: RNV = 92.18%
Meets WV fineness classifcation for pulverized.

Fineness before Prilling

4 Mesh Sieve	100% Passing
8 Mesh Sieve	100% Passing
10 Mesh Sieve	100% Passing
20 Mesh Sieve	100% Passing
50 Mesh Sieve	100% Passing
60 Mesh Sieve	95% Passing
100 Mesh Sieve	95% Passing
200 Mesh Sieve	90% Passing

ALSO CONTAINS NON PLANT FOOD INGREDIENTS
Soil Amending Guaranteed Analysis:
Active Ingredients:
8.00% Lignin Sulfonate (water soluble binder)
0.50% Microbes

Paenibacillus polymyxa	150,000 cfu per gram
Bacillus subtilis	150,000 cfu per gram
Bacillus pumilus	150,000 cfu per gram
Bacillus licheniformis	150,000 cfu per gram
Bacillus amyloliquefaciens	150,000 cfu per gram
Bacillus megaterium	150,000 cfu per gram
Azospirillum amazonense	150,000 cfu per gram
Azospirillum lipoferum	150,000 cfu per gram
Trichoderma harzianum	150,000 cfu per gram

Inert Ingredients (as a soil amendment):
91.50% Limestone

Covers up to 10,000 sq. ft.

Solu-Cal® PLUS

Enhanced Calcitic Lime

Cal Calcítico Mejorado

Application Rates

Application rate depends on your soil test results. In the absence of a soil test use the following application rates.

TO ATTACK LOW pH ACIDIC SOIL
Apply 12.5 lbs. per 1,000 sq. ft. or 520 lbs. per acre. Up to 3 applications per year, applied 8 weeks apart, are recommended for low pH soils.

50 lb. bag covers 4,000 sq. ft.

TO MAINTAIN SOIL pH
Apply 6 lbs. per 1,000 sq. ft. or 260 lbs. per acre. Two applications per year are recommended.

50 lb. bag covers 8,000 sq. ft.

TO MAINTAIN OPTIMUM GROWING CONDITIONS
for turf, shrubs, ornamental beds and vegetable gardens, apply 5 lbs./1,000 sq. ft. Two applications in spring and fall are recommended.

50 lb. bag covers 10,000 sq. ft.

Recomendaciones en la Aplicación

El proporción de la aplicación depende de los resultados obtenidoes en la prueba de suelo. En caso de que no exista una prueba de suelo use las siguientes proporciones en la aplicación.

Para corregir suelos ácidos con bajo pH aplique
- una dosis de 12.5 libras por 1000 pies cuadrados o 520 libras por acre. Para suelos con bajo pH se recomienda un máximo de 3 aplicaciones por año a intercalos de 8 semanas.

Una bolsa de 50 lbs. cubre 4,000 pies cuadrados

Para mantener el pH del suelo aplique una dosis de 6 libras por 1000 pies cuadrados o
- 260 libras por acre. Se recomiendan dos aplicones por año.

Una bolsa de 50 lbs. cubre 8,000 pies cuadrados

Para maniener garantizar condiciones de crecimiento optimas
- pará huertos, césped, árboles, arbustos, arriates con plantas ornamentales aplique 5 libras por 1000 pies cuadrados. Se recomiendan dos aplicaciones en primavera y oloña.

Una bolsa de 50 lbs. cubre 10,000 pies cuadrados

For incorporation - after application wet thoroughly 30 minutes before tilling.

Store in original container in cool, dry place.
This product is not intended as a fertilizer substitute. There are no plant nutrient claims from the calcium or magnesium in this product.

Guaranteed Analysis

Total Calcium (Ca)	36.00%
Total Magnesium (Mg)	0.3%
Calcium Carbonate ($CaCO_3$)	95.00%
Magnesium Carbonate ($MgCO_3$)	0.9%
Calcium Carbonate Equivalent (CCE)	91.00%
Effective Neutralizing Value (ENV)	88.27%
Maximum Moisture Content	1.0%

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100 Mesh Sieve	95% Passing
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ALSO CONTAINS NON PLANT FOOD INGREDIENTS
Soil Amending Guaranteed Analysis:
Active Ingredients:
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Bacillus pumilus	150,000 cfu per gram
Bacillus licheniformis	150,000 cfu per gram
Bacillus amyloliquefaciens	150,000 cfu per gram
Bacillus megaterium	150,000 cfu per gram
Azospirillum amazonense	150,000 cfu per gram
Azospirillum lipoferum	150,000 cfu per gram
Trichoderma harzianum	150,000 cfu per gram

Inert Ingredients (as a soil amendment):
91.50% Limestone

Information concerning the raw materials composing this product can be obtained by writing the Guarantor listed below, and referring to the batch number found on this container.

EXPIRATION DATE: DECEMBER 2020

NET WT. 50LB (22.68 kg)

Solu-Cal USA

FL Company License No: F1732
Guaranteed by SOLUCAL-USA Ltd.
P.O. BOX 278, WEST WAREHAM, MA 02576 • 774-678-0288
www.solu-cal.com • Made in USA

Spreader Setting Chart Cartilla para programar el distribuidor

BROADCAST SPREADER	MAINTAIN SOIL PH 6 LBS/1,000 SQ. FT. BAG COVERS 8,000 SQ. FT.	RAISES SOIL PH 12.5 LBS/1,000 SQ. FT. BAG COVERS 4,000 SQ. FT.
MODELOS DE DISTRIBUIDORES	MANTIENE EL PH DEL SUELO A 6 LBS/1,000 pies² Una bolsa cubre 8,000 pies²	AUMENTA EL PH DEL SUELO 12.5 LBS/1,000 pies² Una bolsa cubre 4,000 pies²
Cyclone	6	8
Scotts EZ Green, Speedy Green, Accu Green, Edge Guard, Lawn Pro, Standard, Deluxe	5	9
Spyker	6	8
Earthway Broadcast (All Models / Todos los Modelos)	18	25
Prizelawn CBR and Bigfoot	N	U
Lesco	20 or J	26 or P
Ortho	5	9
Jet Spread III	7	12
Anderson / Scotts SR2000, AccuPro 2000	N	Q
Agway (All Models)	7	12
Permagreen (low gear)	22	28
Permagreen (high gear)	20	28
Zspray / Turfco T3000 (Consult manufacturers calibration chart)	8	10
Lely WFR, WGR and HR 500 PTO RPMs with 40ft swath	#7 @ 4 mph	#10 @ 4 mph
Vicon Superflow PS and Vicon Roto Flow RO Vicons at 540 PTO RPMs	#34 @ 5 mph	#52 @ 5 mph
Tres Sobre Ruedas Distribuidor Vertical		
Agway (All Models / Todos los Modelos)	4	8
Scotts (All Models / Todos los Modelos)	5	8
Earthway	15	18
Ortho	7	9

The Spreader Settings on this chart are intended only as a guide. Settings will vary depending on spreader condition, ground speed, terrain and humidity. Calibrate your spreader before use.

La programación del distribuidor en esta cartilla sirve sólo de guía. La programación variará dependiendo de las condiciones del distribuidor, velocidad sobre el terreno, tierra y humedad. Calibre su distribuidor antes de usarlo.

WARNING

Causes skin irritation. Causes serious eye damage. May cause respiratory irritation.
May cause cancer. May cause damage to organs (lungs) through prolonged or repeated exposure if inhaled.

Do not handle until all safety precautions have been read and understood.
Obtain special instructions before use. Do not handle until all safety precautions have been read and understood.
Do not breathe dust. Wash hands thoroughly after handling. Do not eat, drink or smoke when using this product.
Use only outdoors or in a well-ventilated area. Wear protective gloves/protective clothing/eye protection/face protection.
IF INHALED: Remove person to fresh air and keep comfortable for breathing. IF IN EYES: Rinse cautiously with water for several minutes. Remove contact lenses, if present and easy to do. Continue rinsing.
IF SWALLOWED: Call a POISON CENTER/doctor if you feel unwell. Rinse mouth. IF ON SKIN: Wash with plenty of water. Take off contaminated clothing and wash it before reuse. Get medical advice/attention if you feel unwell.
Dispose of contents/container according to local regulations.
See Safety Data Sheet for further details regarding safe use of this product.

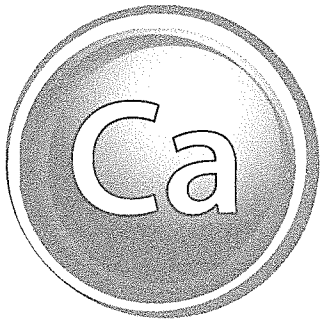
0 19922 45046 3

IDEAL FOR: turf, landscapes, trees & shrubs, agricultural crops, and wildlife food plots

Solu-Cal® PLUS

Enhanced Calcitic Lime

Cal Calcítico Mejorado



- Raises soil pH efficiently
- Combats acidic soils
- University tested & industry proven
- Saves time & money
- Low dust formula

Covers up to 10,000 sq. ft.

Powered by INTENSIFY™ Microbial BioCatalyst

NET WT. 50LB (22.68 kg)

Solu-Cal

Solu-Cal PLUS Enhanced Calcitic Lime

Solu-Cal PLUS Enhanced Calcitic Lime

TEAR HERE →

NOTE: You have 20 credits toward a total of 24 that are needed to recertify by 12/31/2021

ERIK J SWEETSER
10 LAFAYETTE ROAD
UNIT #2
NORTH HAMPTON, NH 03862

STATE OF NEW HAMPSHIRE
Division of Pesticide Control

CERTIFICATE OF REGISTRATION NO.: S-2131364

EXPIRES: 12/31/2019

SUPERVISORY
ERIK J SWEETSER
GREEN GRASS LAWN CARE
NHPC # 302
COMMERCIAL FOR HIRE IN CATEGORIE(S): G1 G2

Director, Division of Pesticide Control

DATED: 4/4/2019